

# Where are you in the race towards ABSs?

An opportunity to learn unique strategies to ensure your law business makes the most of the opportunities  
(3 CPD points)



**Holiday Inn - Bromsgrove**  
**Friday 8 October 2010**  
**2-5pm**

- 2pm            Chaired and introduced by Robert Bradley  
*Robert Bradley heads up Bradley & Associates, a forward thinking, proactive accountancy practice which supports owner-managed businesses and is accredited by the Professional Contractors Group.*
- 2.10pm        Paul Bennett of Bennetts Legal gives an introduction to where we are now with the LSA.  
*A solicitor who advises other law firms, management consultants, accountants and professional practices on legal and business matters.*
- 2.40pm        Steve Parnham talks about the opportunities to offer different services via the LSA.  
*A chartered tax adviser providing consultancy and specialist tax advice to solicitors.*
- 3.10pm        Michaela Hardwick of Beyond Expectation explains how to manage change effectively through these challenges.  
*A legal performance coach and non practicing solicitor who helps lawyers achieve the results they want on their own terms.*
- 3.40pm        Paul Bennett and Steve Parnham highlight some of the real options to expand your business by strategic collaboration including Mergers & Acquisitions, IHT and other “silent services”
- 4.30 pm        Michaela Hardwick outlines some strategies for effective leadership to get the best from the opportunities.
- 4.50pm        Panel Question & Answer session

*Cost £50 per person*

*Book your place now at <http://beyond-expectationbromsgrove.eventbrite.com>  
by calling Michaela on 0121 288 6002 or email  
[michaela@beyond-expectation.co.uk](mailto:michaela@beyond-expectation.co.uk)*

